



# ACBEL POLYTECH INC.

Jan 2015









# Agenda Company Profile **Financial Results Future Prospect**





# Company Profile





# **Group Overview**

**New Kinpo Group** 

Established: 1973

Major Business:

**Electronic Components** 

Manufacturing; Communication

Services; PC, NB, Mobile Phone

**Printer Assembly** 

Revenue: 2013 US\$29.9 Billion

Total Employees: 100,025

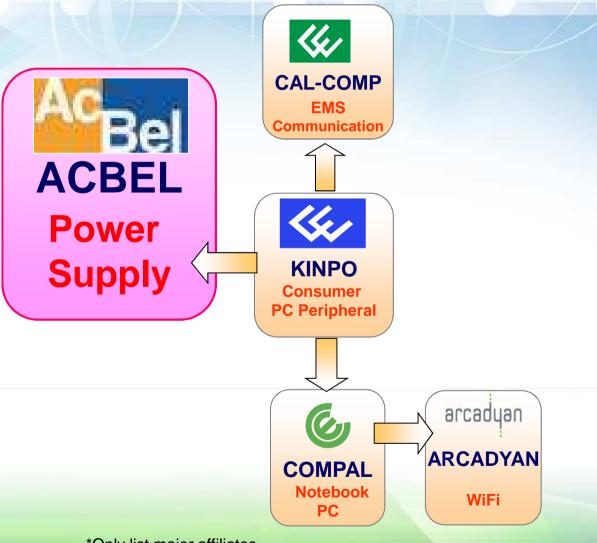
AcBel Employees: 11,000

Production Site: 65

Public Listed Company: AcBel,

Kinpo, Compal, Cal-Comp,

Arcadyan

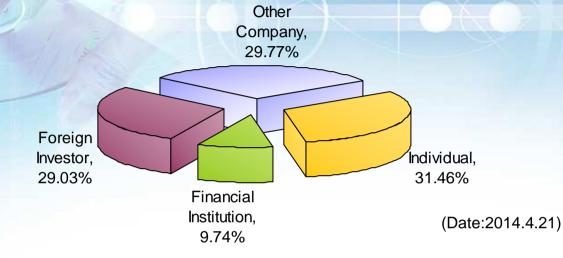




\*Only list major affiliates



### Shareholders



**Keep A grade from 2005 and improve to A+ in 2012 for Taiwan listed companies information transparency and disclosure ranking** 

- Foreign investors holding percentage totaled 29%, increasing 21% in the past two years.
- AcBel's Board of Directors consist of three Independent Directors, strength corporate governance.
- The largest shareholder is Kinpo Electronics Inc., holding 22.5% shares.





# History

- 1981- AcBel were founded in July, named Leadtorn Industrial Inc.
- 1985- AcBel obtain power supply orders from IBM.
- 1996- AcBel acquire a business division from Vidar-SMS and change official name to API Technology Co., Ltd.
- 1998- AcBel announce new CIS and change English name to AcBel Polytech Inc.
- 2003- AcBel IPO on Taiwan Stock Exchange (ticker 6282).
- 2009- AcBel launch intelligence LED street light products.
- 2010- AcBel and Bloomenergy strategic alliance to launch fuel cell products.
- 2013- AcBel ship smart grids products to Taipower.

### Achievement

- Rank No.7 of PS manufacturers in the world in MTC report from 2009 to 2011 and rise to No.6 from 2012.
   (OEM/Embedded and Telecom)
- AcBel receive an honor of the Top 1000 Taiwan Manufacturing Companies by CommonWealth Magazine. (2012 ranking 145)





# Consumer Power Supply New **ENTRY-LEVEL PV INVERTER SERVER** Now **STB** PRINTER **ADAPTER ALL-IN-ONE**



PC



# **Industrial Power Supply**

#### New







CORE ROUTER



**MEDICAL** 



ELECTRIC VEHICLE



#### Now







STORAGE



SERVER



DC/DC



**TELECOM** 



**PLC** 





## **Balanced Customers Portfolio**

**AMWAY** 

**ANDREW** 

**APPLE** 

ASUS

**BLOOM ENERGY** 

**CALCOMP** 

**CANON** 

CHT

**CISCO** 

**COMPAL** 

**DELL** 

**EMC** 

**FOXCONN** 

**FUJITSU** 

**HITACHI** 

HP

**IBM** 

**JABIL** 

**JUNIPER** 

**KINPO** 

**LENOVO** 

MTI

NCR

**NEC** 

**NOKIA** 

**PACE** 

**PEGATRON** 

**PHILIPS** 

**QUANTA** 

**SCHNEIDER** 

**SHARP** 

**SUGON** 

**SUPERMICRO** 

**TECHNICOLOR** 

**TOSHIBA** 

**VENTURE** 

**VIBO** 

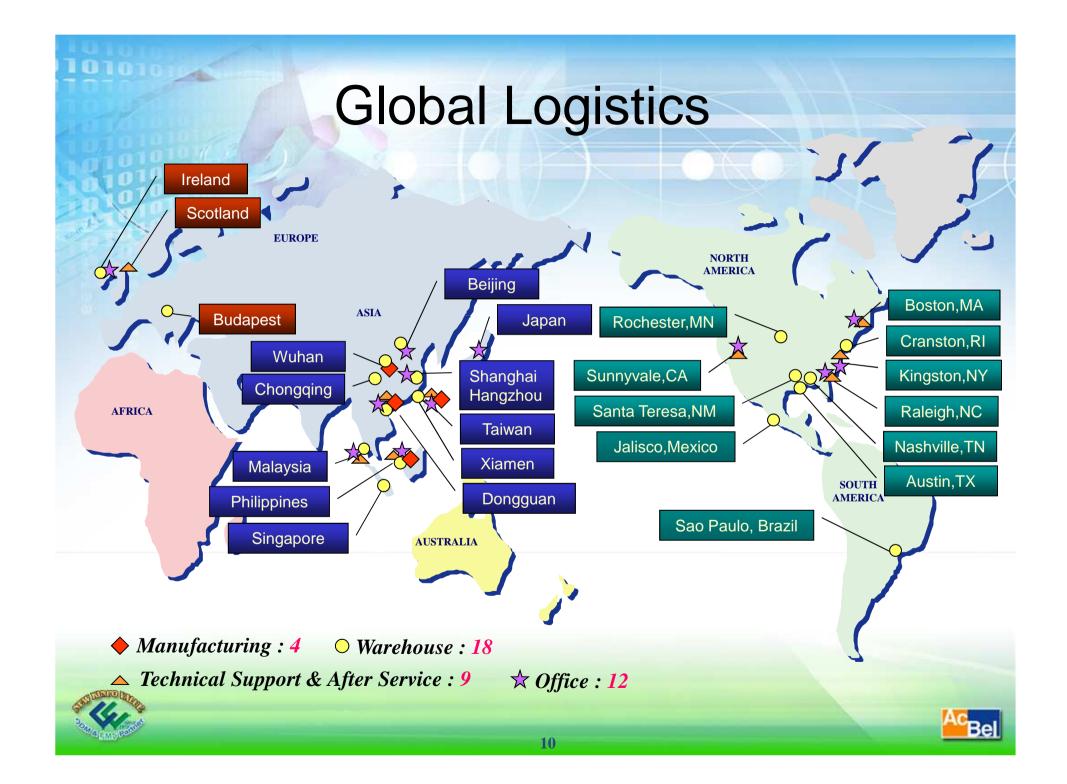
WINCOR NIXCORF

**WISTRON** 

ZT

\*in alphabetic order





# Plant Info (1)

Taiwan

Dongguan, China









# Plant Info (2)



Wuhan, China



Laguna, Philippines





#### Commitment echnology uality abor **EDI SA 8000 EMI** Zero Defect **EICC DF**x esponsiveness thics Real time **EICC** Local support elivery ealth SCM **OHSAS 18001** VMI SA 8000 **EICC**

Cost Innovation

nvironmental
IECQ QC080000,
EICC, ISO 14001
ISO 14064

Safety OHSAS 18001 SA8000 EICC





# Financial Results • From 2013, the financial numbers are based on **International Financial Reporting Standards (IFRS)**

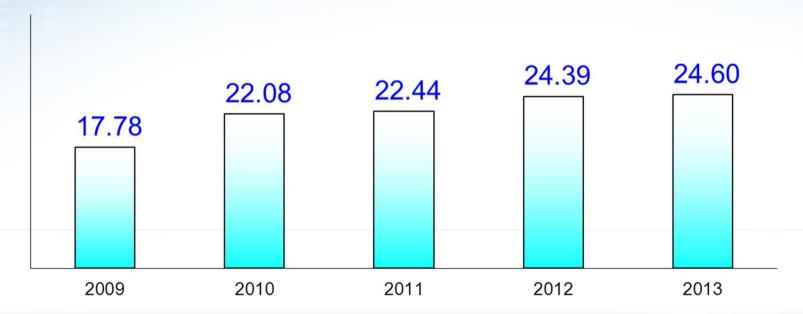




# Consolidated Revenue

09~13 CAGR 8.5%

Unit: NT\$ billion & YoY(%)



\* 2014Q3 : 6.29 billion / QoQ -3.8% / YoY -2.4%

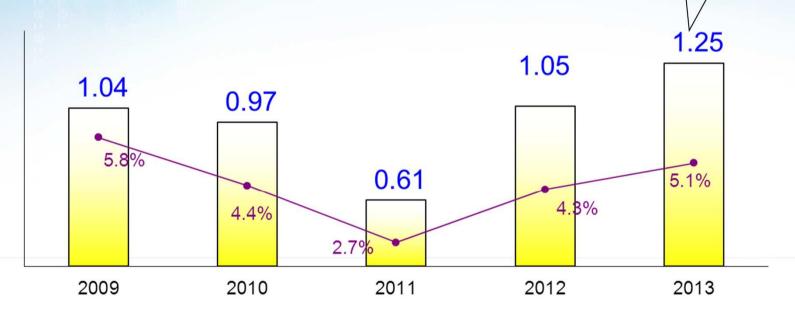
2014 to Q3: 18.15 billion / YoY -2.3%





## Net Income After Tax





\* 2014Q3 : 0.31 billion

2014 to Q3: 0.84 billion

2013YoY

+19.2%







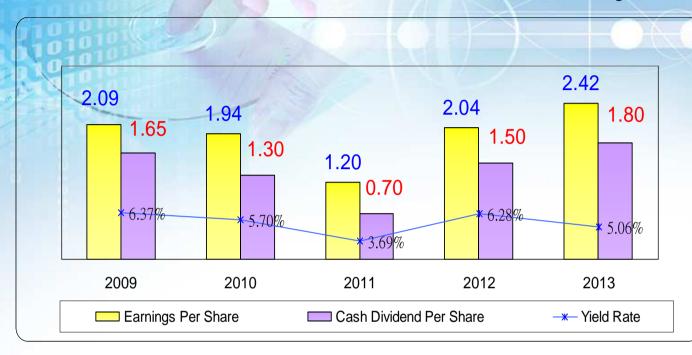
\* 2014Q3 : NT\$ 0.60

2014 to Q3: NT\$ 1.62



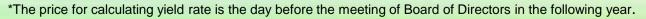


# **Dividend Policy**



- **♦**High payout ratio.
- ◆High cash yield.
- ◆Debt ratio maintain 50% for long time, operating on healthy Balance Sheet.

Dividend Year	2009	2010	2011	2012	2013
Earnings Per Share	2.09	1.94	1.20	2.04	2.42
Cash Dividend Per Share	1.65	1.30	0.70	1.50	1.80
Dividend Payout Ratio	78.95%	67.01%	58.33%	73.53%	74.38%
Yield Rate	6.37%	5.70%	3.69%	6.28%	5.06%







# Future Prospect





# **Company Vision**

"提供完整的解決方案,

成為尖端環保能源的最佳夥伴"

"Providing total solution to be your leading edge green power partner."





# **Product Development**

- Develop power supply conversion for Fuel Cell continuously.
- Develop high-end power supply for data center server (Efficiency>96%).
- Develop total solution for storage devices (Half Load>94%).
- Develop high efficiency power supply for network communication equipment (Efficiency>96.5%).
- Develop medical equipment power supply.
- Develop LED lighting indoor/outdoor application (2300~14000lm; T8/Bulb/PAR).
- Develop power supply and charger for electric vehicles.
- Develop energy management systems and combine with PLC technology into the smart grids systems, including medium voltage automation and AMI smart meter and metering system.
- High power battery management in coordination with firmware and software development.





# Green Energy

